

Schlumberger

- Industry: Oil well equipment division of a \$14 billion global energy company
- Region: US, Europe
- Value Proposition: Reduce inventory, improve capacity utilization, improve customer service
- Solutions Delivery: Supply Chain Planner, Shop Floor Sequencer, Available-to-Promise
 - Finite planning & scheduling, ATP/order mgt
- Results:
 - \$5 Million dollar reduction in inventory (20% reduction)
 - On-time customer deliveries went from 12% to 83%